



INSURANCE
AGENTS & BROKERS

3012

BALSBAUGH INSURANCE AGENCY, INC.

GENERAL INSURANCE SERVICE

June 3, 2013

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Caroline Bailey
Assistant Counsel, Department of State
210 North Office Building
Harrisburg, PA 17120

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IRRC

RE: Proposed Rulemaking—Increase in Lobbying Registration Fees

Dear Assistant Counsel Bailey:

In response to the proposed substantial increase in lobbying registration fees, I am concerned that this is yet another "tax" to regulate our freedom of speech in our great State of Pennsylvania.

As a small business owner in Pennsylvania, I appreciate the efforts of our local and state lobbyists to not only educate me but also to insure my rights as an individual as well as a business owner! As a member of our state organization, The Insurance Agents & Brokers of PA ("IA&B"), I see what an organization who understands the legislative process can do to educate, inform and help us voice our industry concerns in that process.

Those lobbyists are sometimes self-employed small business owners like me. Additional or increased fees could prevent future lobbying activities by these individuals on our behalf.

As a Pennsylvania resident and small business owner, I ask you to not raise the cost of the current lobbying registration fees.

Thank you for your consideration!

Sincerely,

Michael R. Landis, Vice-President
mlandis@balsbaughinsurance.com
Balsbaugh Insurance Agency, Inc.

DEPARTMENT OF STATE
BUREAU OF LEGAL COUNSEL

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